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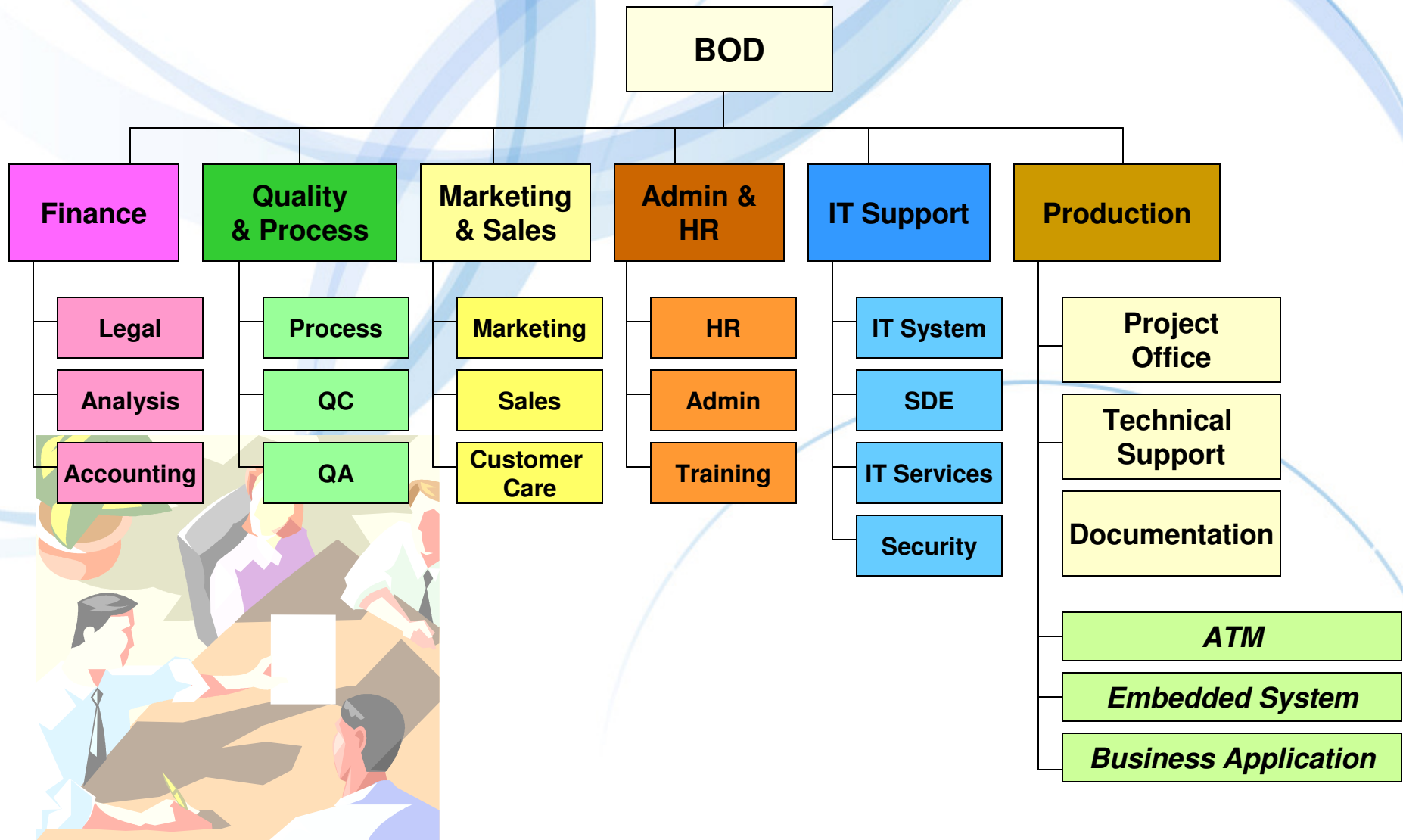


Less effort, more success

Company

- **A pioneering software outsourcing company in Vietnam**
 - Established in 1991 – HCMC (private-held)
- **Experienced software outsourcing service provider**
 - First software outsourcing project in 1992
 - Software outsourcing for North America market since 1994
 - Software outsourcing for Japanese customers since 1997
 - Market shares: Japan 75% - US 25%
- **Partnerships**
 - Netmarks Vietnam (JV with Netmarks Japan and Thailand)
 - VietSolutions – ERP packages

Organization Chart



Staff Profile

- **150** employees, includes:
 - **10** project managers (**7+** years of experience)
 - **20** team leaders (**5+** years of experience)
 - **100+** programmers (avg. **2-3** years of experience)
- On-site working experienced
 - **40%** developers have worked on-site (Japan, NA)
- Fluently English reading and writing
- Strong capability of Japanese language:
 - Translation team: **8** persons (1-kyu)
 - SE (read specs & daily communication): **10** persons



Outsourcing Services

❑ Software Development

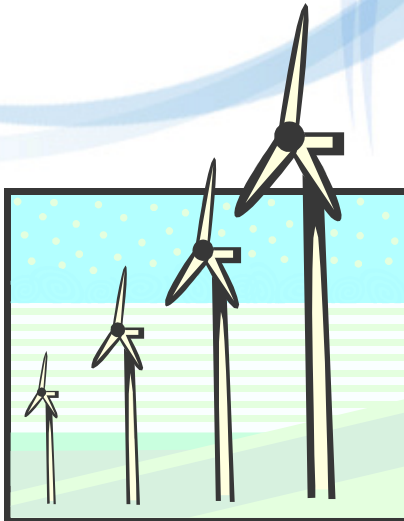
- Full Cycle/Phase Development
- Additional Features/Functions

❑ Maintenance & Supporting

- Product Sustaining
- Feature Enhancement
- Porting/Conversion/Migration
- Localization/Internationalization

❑ Testing

- Product Verification
- Test Automation



Domain of Expertise

❑ Business Applications

- .NET developers: 50
- Java/JSP developers: 40
- PHP developers: 15
- C++, Visual Basic: 40
- Real estate ads management system
- Warehouse management system
- Accounting framework
- University Syllabus & Courses management system
- Community Portal, CMS
- RIA (Flex, AJAX)

❑ ATM – 10 developers

- ATM device drivers
- XFS compatible applications
- XFS SPI & framework
- Cash Recycler middleware

❑ GIS – 10 developers

- GIS technology
- ESRI's products: BusinessMAP, BusinessMAP Web, RouteMAP IMS
- Framework: Cairngorm, ArcWeb, ArcGIS Services

❑ Embedded System – 10 developers

- JPEG2000 Hardware Decoder
- USB drivers
- LSI/FPGA development

Contractual Models

Project-based contract

- Fixed time and fixed price
- Low-risk, guarantees on-time & on-budget

Time & Material-based contract

- Varied scope of work
- Flexible balancing team size and project workloads

Dedicated Resources (labo contract)

- Stable and scalable resources
- Well understanding of your business & technology
- Attractive long-term rates



Advantages

■ Experienced IT service provider

- Experience spanning more than 15 years
- World-leading customer base (NTT-Data, OMRON, NECE, Nortel, ESRI)
- Multi-platform, cross language and culture boundary

■ High quality

- Advanced project management skill
- Dedicated QA team for all projects
- Embrace industrial quality system and process.
 - ✓ ISO 9001:2000: achieved by end of March, 2007
 - ✓ ISO 27001: achieved by end of June, 2008
 - ✓ CMMI Level 3: achieved by end of April, 2008

■ Talented team

- Broad range of expertise and development skill
- Trained in new technologies and processes



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**Thank you
for your attention!**

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