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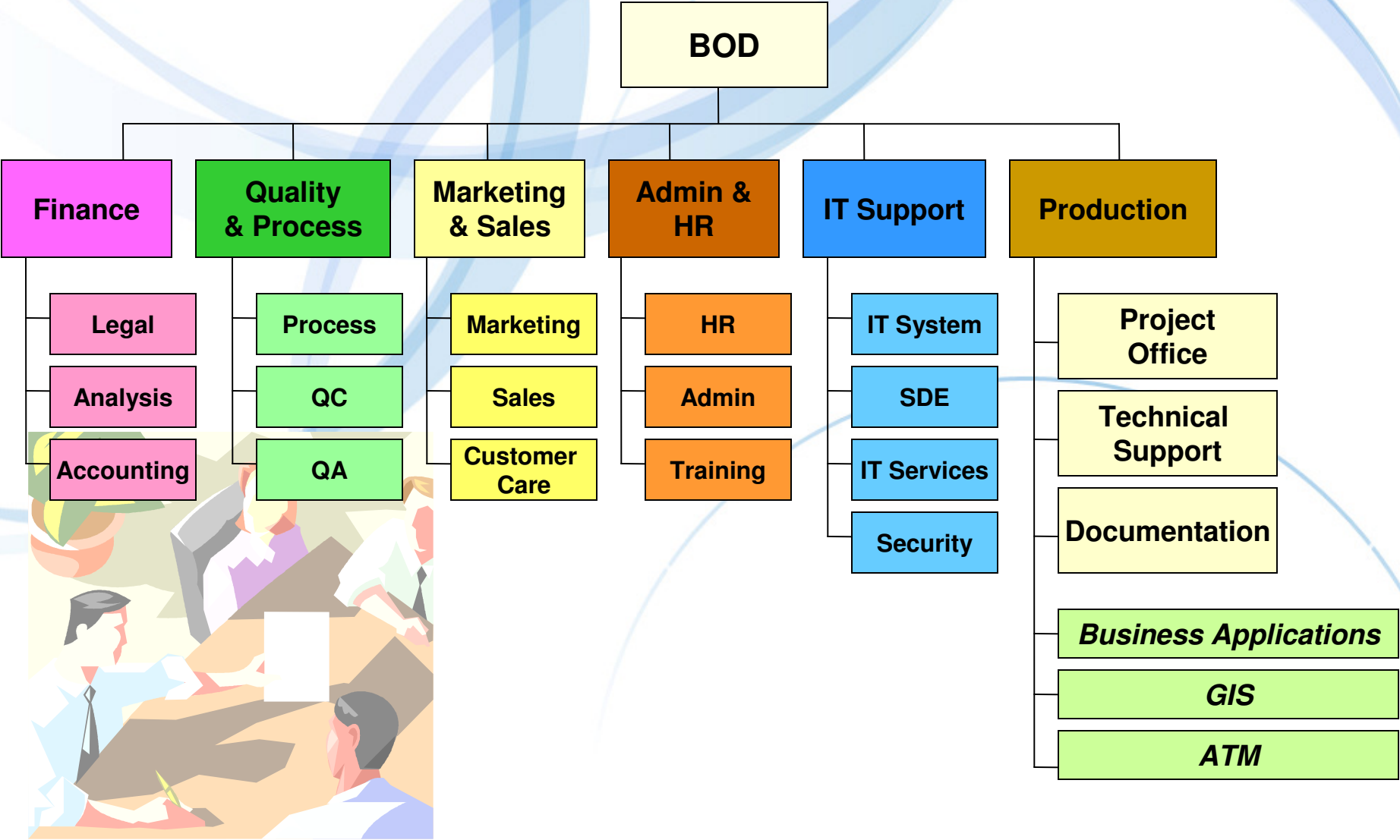


Less effort, more success

# Company

- **A pioneering software outsourcing company in Vietnam**
  - Established in 1991 – HCMC (private-held)
- **Experienced software outsourcing service provider**
  - First software outsourcing project in 1992
  - Software outsourcing for North America market since 1994
  - Software outsourcing for Japanese customers since 1997
  - Market shares: Japan 60% - US 40%
- **Partnerships**
  - Netmarks Vietnam (JV with Netmarks Japan and Thailand)
  - VietSolutions – ERP packages

# Organization Chart



# Staff Profile

- **70+** employees, includes:
  - **5** project managers (**7+** years of experience)
  - **5** team leaders (**5+** years of experience)
  - **50+** programmers (avg. **2-3** years of experience)
- On-site working experienced
  - **40%** developers have worked on-site (Japan, NA)
- Fluently English reading and writing
- Strong capability of Japanese language:
  - Translation team: **5** persons (1-kyu)
  - SE (read specs & daily communication): **5** persons



# Outsourcing Services

## ❑ Software Development

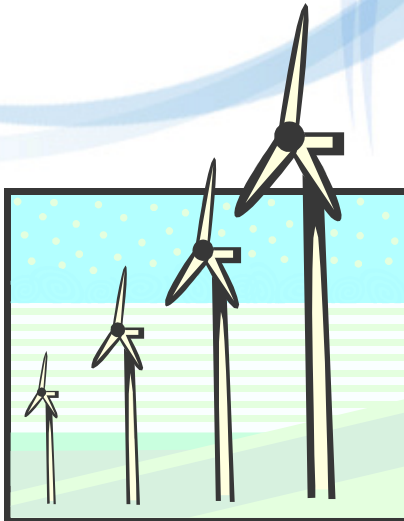
- Full Cycle/Phase Development
- Additional Features/Functions

## ❑ Maintenance & Supporting

- Product Sustaining
- Feature Enhancement
- Porting/Conversion/Migration
- Localization/Internationalization

## ❑ Testing

- Product Verification
- Test Automation



# Domain of Expertise

## ❑ Business Applications

- ASP .NET, VB. NET, C#, Java/JSP, PHP, C++, Visual Basic
- Real estate ads management system
- Warehouse management system
- Production management system
- SFA – Sales Force Automation
- Community Portal, CMS
- FX Trading system
- RIA (Flex, Flash, AJAX)
- Mobile applications (iPhone, Android, Blackberry, Symbian, Windows Mobile, NTT-Docomo, KDDI's AU, Yahoo's Softbank)

## ❑ GIS

- GIS/GPS technology
- ESRI's products: BusinessMAP, BusinessMAP Web, RouteMAP IMS
- Services: ESRI's ArcWeb Server, ArcGIS Server, GoogleMAP API, GoogleEarth API

## ❑ ATM

- ATM device drivers
- XFS compatible applications
- XFS SPI & framework
- Cash Recycler middleware

# Advantages

## ■ Experienced IT service provider

- Experience spanning more than 15 years
- World-leading customer base (NTT-Data, OMRON, Toshiba, Nortel, ESRI)
- Multi-platform, cross language and culture boundary

## ■ High quality

- Advanced project management skill
- Dedicated QA team for all projects
- Embrace industrial quality system and process.
  - ✓ ISO 9001:2000: achieved by end of March, 2007
  - ✓ ISO 27001: achieved by end of June, 2008
  - ✓ CMMI Level 3: achieved by end of April, 2008

## ■ Talented team

- Broad range of expertise and development skill
- Trained in new technologies and processes



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# QUANTIC

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**Thank you  
for your attention!**

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